

EDUCATION AND ENTERPRISE WINS



SCHOOL TYPE	COVERAGE	STATE	TERM	DEVICES	PREMIUM	REASON FOR SUCCESS
Charter School	Lost, Theft, Accidental, Mechanical, Electrical	CA	1	1,440	\$16,373	Full coverage on student and teacher devices with a \$0 deductible
Trade School	Lost, Theft, Accidental, Mechanical, Electrical	NV	1	2,200	\$61,374	High End Laptops at with full coverage at \$0 deductible
Public School District	Accidental Damage, Mechanical, Electrical	MO	4	16,000	\$361,890	Flexibility to only include accidental damage at \$50 deductible with new & used devices
Rural School	Accidental Damage, Mechanical, Electrical	KS	2	256	\$3,223	\$50 deductible for chrome books without Lost and Theft
Labor Union	Accidental Damage, Mechanical, Electrical	NY	1	300,000+	\$3,259,400	Auto placement for all Union members with \$75 deductible
Local Bank	Accidental Damage, Mechanical, Electrical	FL	1	22,900	\$343,500	Auto placement for all Platinum Level Customers with \$50 deductible
Online Retailer	Lost, Theft, Accidental, Mechanical, Electrical	CA	1	5200+	\$78,000	Use of Quoting/Binding API's to offer an value added product to their customers